

The Honorable Thomas S. Zilly

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

AMERICAN MANAGEMENT SERVICES
EAST, LLC, a Washington limited liability
company, AMERICAN MANAGEMENT
SERVICES LLC, A Washington limited
liability company, AMERICAN
MANAGEMENT SERVICES CALIFORNIA
INC., a Washington corporation, formerly d/b/a
GOODMAN FINANCIAL SERVICES, INC.,
STANLEY HARRELSON, an individual,
JOHN GOODMAN, an individual, PINNACLE
IRWIN LLC, a Washington limited liability
company, and PINNACLE MONTEREY LLC,
a Washington limited liability company,

Plaintiffs,

vs.

SCOTTSDALE INSURANCE CO., a Delaware
corporation, and LEXINGTON INSURANCE
COMPANY, a Delaware corporation,

Defendants.

CASE NO. 2:15-cv-01004-TSZ

PLAINTIFFS' REPLY TO
DEFENDANTS' OPPOSITIONS TO
CROSS-MOTIONS FOR SUMMARY
JUDGMENT

ORAL ARGUMENT REQUESTED

NOTE ON MOTION CALENDAR:
DECEMBER 18, 2015

PLAINTIFFS' RESPONSE TO DEFENDANTS'
CROSS-MOTIONS FOR SUMMARY JUDGMENT
Case Number: 2:15-CV-1004-TSZ

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I. INTRODUCTION AND SUMMARY OF ARGUMENT

The Insurers continue to get it wrong. They begin by asking the Court to disregard evidence illustrating they had a duty to defend the AMS Insureds on the ground that the evidence was not tendered in time, despite the fact that the issue presented in the AMS Insureds' motion is "if" the duty to defend was ever triggered, not "when" it was triggered. All of the evidence submitted by the AMS Insureds can and should be considered by the Court. Furthermore, the Insureds continue to ignore evidence that establishes that the AMS Insureds could *conceivably* be held liable because of property damage or bodily injury. Likewise, they continue to apply the improper standard—to their benefit—in assessing whether there was an "occurrence" as that term is used in the policies. The AMS Insureds respectfully request that the Court issue an Order finding that the Insurers had a duty to defend them in the Underlying Lawsuits.

II. SUMMARY OF KEY FACTS

Consistent with their efforts throughout the claims process and this litigation, the Insurers ask the Court to ignore evidence that supports a finding of coverage. Here, the Insurers request that the Court not consider certain evidence submitted in support of the AMS Insureds' motion because it was provided after this litigation was initiated. For example, they ask the Court to not consider the GAO Report, despite the fact that it was first produced by Scottsdale in its initial disclosures.¹ Although the AMS Insureds dispute whether the extrinsic evidence was properly tendered or readily ascertainable, the Insurers' position nevertheless misses the point. The issue presented here is "if" the duty to defend was triggered, not "when" it was triggered.

Under well-settled Washington law, the duty to defend "arises *at the time an action is first brought*, and is based on the potential for liability."² As presented in the AMS Insureds' motion, the question for the Court is whether the Fifth Amended Complaint in both the

¹ Counsel for AMS Insureds was not aware of this report prior to its disclosure by Scottsdale. It is incredible that Scottsdale would argue against its admissibility when it found this report and produced it to the AMS Insureds. The fact that it fails to support Scottsdale is not a reason to rule against its admissibility.

² *Truck Ins. Exch. v. Vanport Homes, Inc.*, 147 Wash.2d 751, 760 (2002) (emphasis added).

1 California and Georgia Lawsuits triggered the Insurers' duty to defend. The AMS Insureds
 2 steadfastly contend that the duty was triggered well before those complaints were filed, but at
 3 this point in the litigation the only question is whether the duty to defend was triggered by the
 4 Fifth Amended Complaints.³

5 Additionally, the evidence belies the Insurers' contention that there are no allegations that
 6 suggest that the AMS Insureds' conduct caused property damage or bodily injury. For example,
 7 the Underlying Plaintiffs expressly allege that the AMS Insureds caused or, at a minimum,
 8 allowed property damage to continue and worsen: "In fact, after learning that Pinnacle was
 9 falsifying work order data, the Monterey Owner, MBMH, initiated inspections of military
 10 housing units that determined many of the homes had life safety issues that Pinnacle, responsible
 11 for the repair and maintenance of the military housing, *had failed to remedy or had allowed to*
 12 *occur and continue.*"⁴ Despite clear reference to this report, and citation to it in the AMS
 13 Insureds' motion, the Insurers fail to cite to—much less discuss—the conclusions in that report
 14 that the AMS Insureds allegedly caused covered damages.⁵

15 Moreover, both Insurers contend that the Court should not consider extrinsic evidence in
 16 this case. Again, their arguments are not supported by Washington law. An insurer—and this
 17 Court—must consider extrinsic evidence in two cases: (1) when the allegations are in conflict
 18 with facts known to or readily ascertainable to the insurer, or (2) when the allegations stated in
 19 the complaint are ambiguous or inadequate to determine whether there is a possibility of
 20 coverage.⁶ Here, both prongs justify consideration of extrinsic evidence. First, the evidence
 21 cited by the AMS Insureds in their motion can reasonably be interpreted to conflict with certain
 22 allegations in the complaints filed in the Underlying Lawsuits, including in determining whether

23
 24 ³ The Insurers admit that there is no material difference between the Third Amended Complaint (ECF No.
 51-9), which they readily admit was "tendered" to them, and the Fifth Amended Complaint (ECF No. 51-11).

25 ⁴ ECF No. 51-11, ¶ 89.

⁵ ECF No. 59, p. 7, Ins. 13-17 (citing to Mathews Dec., Ex. 10, pp. 48-298 ("The Villages at Belvoir
 Environmental & Life Safety Inspection Report, May 2012")).

⁶ *E-Z Loader Boat Trailers, Inc. v. Travelers Indem. Co.*, 106 Wash.2d 901, 908 (1986).

they allege property damage/bodily injury or an occurrence. Second, the allegations in the Underlying Lawsuits are—at the very least—ambiguous the meaning of “life and safety issues” and the potential bases for liability. For each of these reasons, it is appropriate for the Court to consider extrinsic evidence to determine if (not when) the duty to defend was triggered.

Finally, the Insurers contend that the Court should not consider certain statements attached to the Mathews Declaration, the motion *in limine* filed in the California Lawsuit, and the GAO report because they were not provided prior to this litigation. As noted above, this argument misses the point. The issue here is whether the Insurers had a duty to defend the AMS Insureds. It is undisputed that all of this evidence provides insight on the allegations set forth in the complaints filed in the Underlying Lawsuits and, therefore, must be considered by the Court.

III. ARGUMENT

(A) Under the Policies, the Insurers Have a Duty to Defend Any Suit that Conceivably Seeks Damages “Because of” Bodily Injury or Property Damage.

The Insurers repeatedly insist that the Underlying Lawsuits do not assert claims “for” bodily injury or property damage. The Insurers miss the point, while mischaracterizing their own insuring grants. The Policies do not merely provide coverage “for” property damage or bodily injury; that is the sort of coverage provided by first-party property insurance or medical insurance. The Policies at issue here, in contrast, are third-party liability policies. As such, the Policies provide coverage for all sums that the Insureds become legally obligated to pay *because of* bodily injury or property damage. And once there is a lawsuit that *conceivably* seeks damages *because of* bodily injury or property damage, the Insurers have a contractual duty to defend.⁷

⁷ The Insurers suggest that plaintiffs somehow misinterpret *Expedia, Inc. v. Steadfast Ins. Co.*, 180 Wash.2d 793 (2014). In fact, it is the Insurers who fail to give proper consideration to the Washington Supreme Court’s guidance. Under *Expedia*, “the duty to defend is triggered if the insurance policy conceivably covers allegations in the complaint.” *Id.* at 802. As discussed at length elsewhere, the Underlying complaints contain *allegations* of threats to life and safety which could *conceivably* lead to liability because of bodily injury and/or property damage. Tellingly, neither of the Insurers even acknowledges *Expedia*’s broad “conceivability” standard in their Opposition briefs.

1 Courts in Washington⁸ and nationwide have consistently held that consequential damages
 2 awarded because of property damage or bodily injury are covered under a general liability
 3 policy. The Illinois Court of Appeals succinctly summarized the issue:

4 Liability policies cover not only damages *for* property damage, but
 5 damages *because of, on account of or by reason of* property
 6 damage. Accordingly, once covered property damage exists, all
 7 consequential damages are covered. * * * In short, even though an
 item of damage is not covered as property damage, it can be
 covered if it constitutes a consequential damage flowing from
 covered property damage.⁹

8 Accordingly, the Insurers should not have analyzed the Underlying Complaints looking
 9 only for claims “for” bodily injury or property damage. Rather, the proper focus should have
 10 been on whether it was *conceivable* that the AMS Insureds *could be* legally obligated to pay
 11 damages *because of* bodily injury or property damage. As discussed in the AMS Insureds’ briefs,
 12 the “life and safety” allegations in the Underlying Lawsuits raised that possibility.

13 For similar reasons, the Insurers’ attempt to avoid their defense obligation because the
 14 Underlying Plaintiffs could not suffer bodily injury is misguided. As discussed above and in the
 15 AMS Insureds’ briefs, whether or not the Underlying Plaintiffs were capable of sustaining bodily
 16 injury is irrelevant; rather, the appropriate inquiry is whether or not the AMS Insureds could
 17 have been legally obligated to pay damages *because of* bodily injury, regardless of who sustained
 18 that injury. As discussed below, evidence of bodily injury to military families could have been
 19 introduced in support of the underlying plaintiffs’ breach of fiduciary duty claims; the AMS
 20 Insureds could then have been legally obligated to pay damages *because of* that bodily injury.

21 Moreover, the merits, or lack thereof, of the underlying claims are wholly irrelevant in
 22 assessing the Insurers’ duty to defend. “The duty does not hinge on the insured’s potential
 23 liability to the claimant, but on whether the complaint alleges any facts rendering the insurer
 24

25 ⁸ *Yakima Cement Prods. Co. v. Great Am. Ins. Co.*, 93 Wash.2d 210, 219 (1980).

⁹ *Universal Underwriters Ins. Co. v. LKQ Smart Parts, Inc.*, 963 N.E.2d 930, 943-44 (Ill. Ct. App. 2011)
 (emphasis in original) (quoting Allan D. Windt, *Insurance Claims & Disputes* § 11.1, at 11-17 - 11-18 (5th ed.
 2007)); see also ECF No. 74, pp. 7-8, fn 14 (collecting other authorities).

liable to the insured under the policy language.”¹⁰ The Ninth Circuit Court of Appeals recently addressed this concept in *St. Paul Mercury Ins. Co. v. Tessera, Inc.*:

The existence of a slam-dunk defense, immunity, or privilege with respect to the underlying claim against the insured does not affect an insurance company’s duty to defend. *See CNA Cas. of Cal. v. Seaboard Sur. Co.*, 222 Cal.Rptr. 276, 281 n. 4 (Ct.App.1986) (“[W]hen presented with a tender of a defense, it is not the insurer’s place to analyze and evaluate the underlying claim of liability in order to reject the defense of any claim that is not meritorious....[T]he fact that [the insurer] may have known of a good defense, even an ironclad one, to the [potential tort] claim did not relieve it of its obligation to defend its insured.”).¹¹

Accordingly, Scottsdale’s citation to case law addressing standing has no bearing on the coverage analysis currently before this Court. If an insurer believes that its insured has a slam-dunk defense to an underlying claim, the appropriate response is not to deny coverage. Instead, the appropriate response is to hire defense counsel to assert that slam-dunk defense on behalf of the insured.

Here, the Underlying Complaints regular references to “life/safety” issues raised at least the possibility that evidence of actual bodily injury or property damage would be introduced at trial. Under notice pleading rules, no amendment would even be necessary; in support of their claims that the AMS Defendants created life and safety issues, evidence of damage to property and injury to military residents and their families could be introduced. Contrary to the Insurers’ assertions, the allegations do more than raise a risk of later potential injury or damage. Rather, the allegations make it at least *conceivable* that evidence of actual bodily injury or property damage would be introduced.¹²

¹⁰ *Aetna Cas. and Sur. Co. v. M & S Industries, Inc.*, 64 Wash.App. 916, 927-928 (1992).

¹¹ *St. Paul Mercury Ins. Co. v. Tessera, Inc.*, --- Fed.Appx. ---, 2015 WL 8526143, at *1 (9th Cir. 2015) ; *see also In re Feature Realty Litigation*, 468 F.Supp.2d 1287, 1300 (E.D Wash. 2006) (“USF&G cannot now elect to challenge liability under the guise of a coverage defense.”); *Mid-Continent Cas. Co. v. Academy Dev., Inc.*, 476 Fed.Appx. 316, 321 (5th Cir. 2012) (“[T]he only relevant inquiry here is whether * * * there is a duty to defend, not whether the underlying-action plaintiffs had standing to sue for damage.”).

¹² Defendants’ reliance on *Wellbrock v. Assurance Co. of Am.*, 90 Wash.App. 234 (1998) is therefore misplaced, as discussed in detail in plaintiffs’ opposition to defendants’ motions.

1 Scottsdale's attempt to distinguish *U.S. Fid. & Guar. Co. v. Korman Corp.*¹³ is
 2 unpersuasive and actually proves the AMS Insureds' point. As Scottsdale notes, "the *Korman*
 3 plaintiffs specifically alleged not only that the defendants created risks but also that these risks
 4 caused damage." Contrary to Scottsdale's assertion, that *is exactly* what the Underlying
 5 Plaintiffs alleged here. The Underlying Complaints raised the risk of life and safety issues, and
 6 the extrinsic evidence demonstrated that those risks led to actual bodily injury and property
 7 damage.¹⁴

8 Furthermore, the extrinsic evidence that was both readily available in public records and,
 9 in many cases, specifically provided to the Insurers, demonstrates that the underlying cases
 10 involved more than some abstract risk of harm: actual bodily injury and property damage had
 11 been documented. Based on the allegations of the Underlying Complaints, backed up by the
 12 extrinsic evidence, it was, at a minimum, *conceivable* that the AMS Insureds could have been
 13 legally obligated to pay damages *because of* bodily injury or property damage. The Insurers'
 14 duty to defend, therefore, was triggered.

15 **(B) The Underlying Complaints Raise the Possibility of Bodily Injury or Property**
 16 **Damage Caused by an "Occurrence."**

17 The Insurers dedicate significant portions of their brief arguing that there is "no
 18 conceivable reading of the complaints that could construe the repeated allegations of intentional
 19 and fraudulent conduct as claims sounding in negligence."¹⁵ These arguments are consistent with
 20 the Insurers' approach so far: ignore allegations, facts, and law that do not support their position.
 21 But a careful reading of the complaints demonstrates three critical items (which the Insurers
 22 consistently overlook): (1) the complaints allege breach of fiduciary duty, which may be proven
 23 by negligence;¹⁶ (2) the Underlying Plaintiffs' theory of recovery was not entirely based upon

24 ¹³ 693 F.Supp. 253 (E.D. Pa. 1988).

25 ¹⁴ Scottsdale apparently concedes, moreover, that damages for loss in value and for the costs of medical
 monitoring are covered damages.

¹⁵ See, e.g., ECF No. 70, p. 15, ln. 27.

¹⁶ ECF No. 59, pp. 16-17.

intentional conduct;¹⁷ and (3) there are no allegations that the AMS Insureds intended to cause any of the property damage or bodily injury at issue in the Underlying Lawsuits.¹⁸

1. The Insurers Fail to Distinguish *Queen City Farms* and *Hayles*.

The Insurers' attempts to distinguish *Queen City Farms* and *Hayles* are unpersuasive.¹⁹ The AMS Insureds readily acknowledge that the policy language in *Queen City Farms* was slightly different. That difference, however, has no bearing on the holding that a subjective standard applies to determining whether an event (or series of events) constitutes an occurrence:

Despite the insurers' claim that an objective standard applies, the policy language simply does not set forth such a standard. Nothing in the occurrence clause says that an objective standard applies, nor does it hint at any objective standard which requires some heightened degree of "foreseeability" in applying an objective standard of expectation. As QCF correctly notes, if the insurers wanted an objective standard to apply, they could easily have drafted language to that effect.

We conclude that the policy language is at the least ambiguous as to whether an objective or subjective standard applies. Unresolved ambiguities are resolved against the drafter-insurer and in favor of the insured. Under this rule, a subject standard applies, and the insured has offered this reasonable construction of the policy language.²⁰

The holding in *Queen City Farms* did not hinge upon the additional (and more stringent) "unexpected and unintended" language. Instead, the court unambiguously held that a subjective standard applied because the insurer failed to expressly provide any standard—whether objective or subjective. The Insurers' attempt to distinguish *Queen City Farms* is unavailing.

¹⁷ See, e.g., ECF No. 51-5, ¶ 102 ("These examples, uncovered by the auditors, highlight Pinnacle's failure to implement proper financial and other controls to prevent and detect fraud. *** As a result, management at both Projects intentionally breached their fiduciary duties to the Projects, causing millions of dollars of harm to the Projects."); ¶ 247 ("The acts of theft, fraud and other knowing or intentional misconduct by Pinnacle employees are attributable to Defendants because they were known to high-level supervisors and/or managerial officials of AMSE, AMSC and or AMS, including but not limited to Andrews, Goodman, Harrelson, Sperry, Somerville, and Rouen, who, while acting in the scope of their employment authorized such misconduct, attempted to conceal such misconduct from Plaintiffs, and/or, at the very least, recklessly tolerated such misconduct." (emphasis added).

¹⁸ ECF No. 59, p. 8, lns. 2-7.

¹⁹ *Queen City Farms, Inc. v. Cent. Nat'l Ins. Co. of Omaha*, 126 Wash.2d 50 (1994); *Nationwide Mut. Ins. Co. v. Hayles, Inc.*, 136 Wash.App. 531 (2007).

²⁰ *Queen City Farms*, 126 Wash.2d at 67-68 (internal citations omitted).

1 The Insurers also miss the mark when they argue that *Hayles* actually supports their
 2 position. For instance, Scottsdale argues that *Hayles* involved a situation where the “intentional
 3 conduct was not intended to be wrongful.”²¹ Setting aside that “intent” is a subjective
 4 determination under *Queen City Farms*, *Hayles* involved completely opposite facts from those
 5 suggested by Scottsdale. There, the intentional act was turning on an irrigation system. But the
 6 court specifically found that the insured “turned on the water after the [plaintiffs] told [the
 7 insured] to keep the water off.”²² The court went on to conclude that the insured’s “awareness of
 8 the consequences of his intentional act is a question of fact[.]”²³ The *Hayles* Court clearly
 9 applied a subjective standard.

10 Nevertheless, the Insurers misapply the holding in *Hayles* to assert it supports their
 11 position that an objective standard is proper. To do so, they rely on the statement in *Hayles* that
 12 “[r]easonable minds could only conclude that no one under these circumstances would have
 13 anticipated that turning on the water could rot the onions.”²⁴ In context, this is wrong. This
 14 statement merely recites the unremarkable standard to be applied in assessing whether questions
 15 of fact preclude summary judgment. The *Hayles* quote specifically cited to *Hartley v. State*²⁵ as
 16 authority for that standard, offering the parenthetical “issues of fact on summary judgment.” It
 17 was not, as the Insurers contend, an endorsement of an objective standard.

18 Notwithstanding clear authority from the Supreme Court of Washington, the Insurers
 19 state that it is “sheer commonsense” that unattended repairs to fire detection equipment will
 20 result in a “directly foreseeable consequence” that the military residents will be at risk for “fire
 21 damage.”²⁶ Not only is that not supported by any actual evidence, it is an entirely unreasonable
 22 assumption. No one that fails to replace their smoke detector batteries anticipates that a fire will
 23

24 ²¹ ECF No. 71, pg. 16.

25 ²² *Hayles*, 136 Wash.App at 534.

²³ *Id.* at 539.

²⁴ ECF No. 77, pg. 17 (Lexington); ECF No. 71, pg. 16.

²⁵ 103 Wash.2d 768 (1985).

²⁶ ECF No. 71, pg. 17; ECF No. 77, pg. 17.

1 result. If at all, the only harm that may reasonably follow is that the fire may not be detected at
 2 an earlier time. The fire is an entirely intervening event—the cause of which has no bearing on
 3 fire detection equipment.²⁷

4 **2. Faced With Conflicting Authority, the Insurers Were Legally Obligated to**
 5 **Give Their Insureds the Benefit of the Doubt and Defend.**

6 The AMS Insureds have presented clear and unambiguous authority from the Supreme
 7 Court of Washington holding that a subjective standard applies to resolving the occurrence issue.
 8 Nevertheless, both Insurers ignore that case law and predominantly rely on cases from the Court
 9 of Appeals of Washington and the federal district courts. Not only are those cases not the law in
 10 Washington, but they are reliably inconsistent.

11 That inconsistency was recognized this year in *Allstate Prop. & Cas. Ins. Co. v. Jong*
 12 *Hwan Choi*.²⁸ There, the court acknowledged that, “[a]lthough in some Washington cases the
 13 common law definition of Accident has been applied, meaning intentionally performed acts can
 14 never be Accidents, many other cases employ the more ordinary definition that encompasses
 15 intentional actions that result in subjectively unintended results.” Relying upon this statement,
 16 the court recognized that “an average purchaser would not understand Accident to exclude all
 17 instances involving some deliberate or intentional actions[.]”²⁹

18 Even assuming there is a conflict in laws (which the AMS Insureds’ dispute due to *Queen*
 19 *City Farms*), the Insurers were required to give the benefit of the doubt to the AMS Insureds.
 20 The Supreme Court of Washington has unambiguously held as such:

21 [T]he duty to defend requires an insurer to give the insured the
 22 benefit of the doubt when determining whether the insurance
 23 policy covers the allegations in the complaint. Here, Fireman’s did
 the opposite—it relied on an equivocal interpretation of case law to

24 ²⁷ The Insurers’ approach to the interpretation of Washington law is surprisingly consistent with the AMS
 25 Insureds’ theme in this briefing: the Insurers’ resolved all issues of fact, law and policy interpretation in their favor
 and in direct contradiction of Washington law on the duty to defend. That conduct is impermissible and is directly
 relevant to the AMS Insureds’ motion for summary judgment.

²⁸ No. 14-cv-311-SAB, 2015 WL 917649, at *3 (E.D. Wash. Mar. 3, 2015).

²⁹ *Id.*

1 give *itself* the benefit of the doubt rather than its insured.³⁰

2 Any doubt as on the subjective versus objective issue must be resolved in favor of the
3 AMS Insureds. Consistent with their approach during the claim and this litigation, the Insurers
4 refuse to recognize this rule of law. Although they could have defended under a reservation of
5 rights and filed a declaratory judgment action (as endorsed by the Supreme Court of Washington
6 on multiple occasions), they refused to do so. Instead, they continually interpret all facts, law and
7 policy provisions in their favor and improperly denied the duty to defend.

8 **(C) At a Minimum, the Underlying Complaints' Breach of Fiduciary Duty Allegations**
9 **Triggered the Insurers' Duty to Defend.**

10 The Insurers attempt to avoid their duty to defend the breach of fiduciary duty claims by
11 arguing that the express terms of the Underlying Complaints allege only intentional examples of
12 the alleged breach.³¹ The Insurers' argument fails, however, because regardless of those express
13 allegations, the underlying plaintiffs could ultimately have prevailed on their breach of fiduciary
14 duty claims without proving intentional, much less willful, conduct.³² Courts addressing the
15 issue have consistently concluded that insurers have a duty to defend "implicit claims" or "lesser
16 included" claims that could be established based on a negligence standard.

17 The Oregon Supreme Court, for example, answered the following certified question from
18 the Ninth Circuit Court of Appeals: "[D]oes an insurer have a duty to defend an insured under an
19 insurance policy with an 'intentional acts' exclusion if the complaint against the insured alleges a
20 subjective intent to harm but the claim could be proven through unintentional conduct?"³³

21 *Abrams v. Gen. Star Indem. Co.* involved an underlying claim for conversion. Like the Insurers
22 here, General Star refused to defend, arguing that the underlying complaint alleged only
23 intentional conduct. Coverage litigation, and the Ninth Circuit's certified question, ensued. The

24
25 ³⁰ *Woo v. Fireman's Fund Ins. Co.*, 161 Wash.2d 43, 60 (2007) (emphasis in original).

³¹ ECF No. 71, p. 18 (Scottsdale); ECF No. 77, p. 18 (Lexington).

³² See footnote 17, above, providing examples of allegations of non-intentional conduct.

³³ *Abrams v. Gen. Star Indem. Co.*, 335 Or. 392, 394 (2003).

Oregon Supreme Court answered in the affirmative, concluding that “because the allegations of intentional conversion include allegations of ordinary conversion, a tortious act that is covered under the policy, General Star had a duty to defend.”³⁴ In finding a duty to defend, the Oregon Court looked to a prior decision involving only allegations of “willful” trespass:

In *Ferguson*, this court held that the insurer had the duty to defend the insured against a complaint of *willful* trespass because the plaintiff could have recovered for “innocent trespass” without amending the complaint. * * * The court in *Ferguson* used the analogy to criminal law and explained that, in such circumstances, the insurer has a duty to defend because the allegations of intentional conduct contain a “lesser included” tort that is covered under the insurance policy.³⁵

Courts elsewhere have reached similar conclusions, finding a duty to defend where a complaint alleged only intentional or willful conduct, but where the claimants could potentially prevail on “implied” or “lesser included” claims that required a negligence standard.³⁶

Here, the Underlying Plaintiffs could have prevailed on their breach of fiduciary duty claims without any finding of willful or intentional conduct. As noted in the AMS Insureds’ motion, both Georgia and California allow a claim for breach of fiduciary duty based on negligent conduct.³⁷ Indeed, California Jury Instruction 4101 sets out the standards that must be proven to establish a claim for breach of fiduciary duty under California law. Among other things, the plaintiff must establish that the defendant “failed to act as a reasonably careful [fiduciary] would have acted under the same or similar circumstances.”³⁸ The AMS Insureds could have been found liable based solely on a failure to act “reasonably.”

³⁴ *Id.* at 400.

³⁵ *Id.* at 399 (quoting *Ferguson v. Birmingham Fire Ins.*, 254 Or. 496, 507 (1969)).

³⁶ See, e.g., *Travelers Indem. Co. of Ill. v. United Food & Commercial Workers Int’l Union*, 770 A.2d 978, 988-90 (D.C. 2001) (finding potential coverage for libel in a complaint that alleged only “abuse of process”); *Curtis-Universal, Inc. v. Sheboygan Emergency Med. Servs., Inc.*, 43 F.3d 1119, 1122 (7th Cir. 1994) (finding a duty to defend implied “unfair competition” claims where underlying complaint alleged tortious interference with contract and antitrust violations); *Lime Tree Vill. Cmty. Club Ass’n, Inc. v. State Farm Gen. Ins. Co.*, 980 F.2d 1402, 1405 (11th Cir. 1993) (finding a duty to defend slander of title claims where insureds were alleged to have acted knowingly and intended the results of their actions).

³⁷ See ECF No. 59, pp. 16-17.

³⁸ California Civil Jury Instructions No. 4101(3).

1 As discussed in detail here, in plaintiffs' motion, and in plaintiffs' opposition briefing, the
2 Underlying Complaints consistently allege that the AMS Insureds' conduct created life and
3 safety issues for residents of the military housing facilities. Based on those allegations, the
4 Underlying Plaintiffs could have introduced evidence at trial that the AMS Insureds breached
5 their fiduciary duties when they improperly closed out work orders without confirming that the
6 work at issue at actually been performed. The Underlying Plaintiffs could have introduced
7 evidence that the AMS Insureds' alleged breach resulted in very real property damage and bodily
8 injury, including buildings destroyed by fires that resulted in death and/or injury to residents. The
9 fact that the Underlying Complaints alleged intentional conduct does not end the coverage
10 analysis. A jury could have based liability for breach of fiduciary duty entirely on the conclusion
11 that the AMS Insureds failed to act as a reasonable fiduciary.

12 Based on the allegations of the Underlying Complaints, as supported and explained by
13 extrinsic evidence, a jury could have found that the AMS Insureds breached their fiduciary duties
14 by unreasonable failing to ensure that necessary repairs were completed. A jury could further
15 conclude that the AMS Insured's unreasonable, but not intentional, conduct ultimately led to
16 damage to military housing and injury to military families. In other words, it was at least
17 conceivable that the AMS Insureds could have been found legally obligated to pay damages
18 because of accidental bodily injury and/or property damage. That is exactly what triggers the
19 duty to defend under Washington law.

20 IV. CONCLUSION

21 For all of the reasons discussed here and in the AMS Insureds' prior briefing, the AMS
22 Insureds' motion for partial summary judgment should be granted.
23
24
25

1 Dated: December 18, 2015

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CERTIFICATE OF SERVICE

I hereby certify that I served a full, true and correct copy of the foregoing PLAINTIFFS' REPLY TO DEFENDANTS' OPPOSITIONS TO CROSS-MOTIONS FOR SUMMARY

JUDGMENT by:

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PARTIAL SUMMARY JUDGMENT - 14
Case Number: 2:15-CV-1004-TSZ

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